

Medicare & Insurance 101 for Outpatient Therapy Services

Saturday, June 18, 2011

Location: Battle Mountain High School Lecture Hall · 151 Miller Ranch Road · Edwards, CO 81632

Course Description:

This course is designed for outpatient physical therapists, occupational therapists and outpatient therapy office managers and office staff who are interested in learning more about 3rd party payment systems and the Medicare system and the mechanics of reimbursement for therapy services. The course will include basic insurance concepts, CPT Coding, explanations of Part A and Part B Therapy Providers, and the rules and regulations of Medicare services in the outpatient environment. There will be an emphasis on coding for proper reimbursement, LCDs, CPT codes, the eight minute rule, the relative value scale and the latest Medicare issues will be discussed. Staying current with 3rd party reimbursement and Medicare is crucial to success in the therapy market.

Course Objectives:

At the conclusion of this program, participants will be able to:

- Define common insurance terminology and apply those terms to therapy practice.
- Distinguish between types of therapy providers (private practice, rehab agency, etc.)
- Outline the various rules that govern outpatient therapy services under Medicare including National Payment Policies and Local Coverage Determinations.
- Understand the Therapy Cap and the Cap Expectation Process for Medicare.
- Define the 8 minute rule and reimbursement rules for Medicare and 3rd party reimbursement.
- Utilize CPT codes appropriately for outpatient therapy services.
- Identify best practices for insurance verification and the “front desk” practices.

CEUs: This program has been accredited by a NATABOC approved provider for a maximum of **7 hours** of Category A continuing education.



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Course Agenda

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8:00am-8:30am	Registration
8:30am-8:45am	Course Introduction & Expectation Planning
8:45am-9:45am	Insurance Terminology and Application to Therapy
9:45am-10:15am	3rd Party Payment Types and How They Impact Therapy
10:15am-10:30am	Break
10:30am-11:00am	3rd Party Payment Rules
11:00am-12:00pm	Overview of Medicare
12:00pm-1:00pm	Lunch
1:00pm-2:30pm	Rules and Regulations of Medicare for Outpatient Practices
2:30pm-2:45pm	Break
2:45pm-3:45pm	Medicare Billing & Payment Methodology for Outpatient Therapy
3:45pm-4:30pm	CPT Coding and Appropriate Use
4:30pm-5:00pm	Questions/Discussion

Presented by, Robbie B Leonard, PT, MS

Robbie B Leonard, PT, MS, is a Physical Therapist. Mrs. Leonard received her B.S. Degree in Microbiology from Clemson University and her M.S. Degree in Physical Therapy from Duke University. She has over twenty-two years of both clinical and administrative experience in various rehabilitation, educational and administrative positions, including the Shepherd Center, Roosevelt Warm Springs Institute for Rehabilitation and The Medical University of South Carolina. She currently serves as the Vice President of Talent and Development for Proaxis Therapy in South Carolina and Howard Head Sports Medicine in Colorado. Mrs. Leonard also has extensive experience teaching administrative content and has taught courses on Medicare and reimbursement for over fourteen years. She has also received several teaching awards including the 2008 SC AHEC Educator of the Year, the 2003 J. Dale Pounds Award for a person who makes significant impact on the physical therapy students of Western Carolina University, the 2000 MUSC College of Health Professions Teacher of the Year Award and the 2000 MUSC Health Science Foundation Excellence in Teaching Award for Developing Faculty.



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Registration

Please print, complete and return this form and check to:

Howard Head Sports Medicine c/o Dina Proietti
999 18th St, Suite 250 · Denver, CO 80202

Course Fee: \$100 (includes course materials, beverages and snacks)

Location: Battle Mountain High School Lecture Hall · 151 Miller Ranch Road · Edwards, CO 81632

Check one:

- Occupational Therapist
- Physical Therapist
- Office Manager/Administrator

Name: _____

Address: _____

City, State, Zip _____

Phone: _____

Email: _____

How did you hear about us? _____

Transportation and Lodging:

Colorado Mountain Express offers door-to-door airport shuttle ground transportation service from Denver International and Eagle County Airports. Call 800-525-6363 to book your transportation. Mention the group code "Howard" to get a 20% discount.

Evergreen Lodge is offering a discounted rate of \$135 per night. The rate is based on availability, single or double occupancy in a spacious valley view room. For reservations, call 800-284-VAIL (8245) and ask for the medical rate.

